



QP CODE: 20100526



20100526

Reg No : .....

Name : .....

**BSc DEGREE (CBCS) EXAMINATION, MARCH 2020**

**Sixth Semester**

B.Sc Psychology Model I

**Core course - PY6CRT18 - MANAGING BEHAVIOUR IN ORGANIZATIONS**

2017 Admission Onwards

6761281D

Time: 3 Hours

Marks: 80

**Part A**

*Answer any **ten** questions.*

*Each question carries **2** marks.*

1. Unstructured decision making.
2. Delphi technique.
3. Ingratiation.
4. Distributive bargaining.
5. Strong Culture.
6. Rituals.
7. Who is a Change Agent?
8. Restraining forces of change.
9. Monitoring.
10. Behavioral consequences of job stress.
11. Social responsibility.
12. Issues relating to employee privacy.

(10×2=20)

**Part B**

*Answer any **six** questions.*

*Each question carries **5** marks.*

13. Compare programmed with non programmed decision.
14. Prerequisites for participation.





15. Interpersonal orientations in Assertiveness behaviour.
16. Explain the elements of culture in an organization.
17. Socialization as part of sustaining culture.
18. Elaborate on the sources of resistance to change.
19. Individual stressors of job stress.
20. How does moral development of an individual occur as ethical values emerge from society.
21. Importance of creating ethical code of conduct.

(6×5=30)

**Part C**

*Answer any **two** questions.*

*Each question carries **15** marks.*

22. What is decision making? What are the problems of decision making? How can it be improved?
23. Briefly explain sources and management of conflict.
24. Elaborate on the key issues of management of change.
25. What are the functions of a counsellor? Explain the skills and techniques of counselling.

(2×15=30)

